

## How does the auction work?

Jerry Collins Auctions will be clerking the auction. When you bid on all animals, you are bidding by the pound, live weight. For example, a bid of "Four fifty" on a 260-pound market hog equates to a bid of \$4.50/lb. x 260 pounds, for a total purchase price of \$1,170.00. Buyers have two weeks to pay for their animal. 4-H members do not receive their check until the buyer's check clears the bank.

## Buyer's Options

Buyers may elect to keep their purchased animal or donate it back to an approved 4-H committee:

- 4-H Livestock Committee
- 4-H Food Booth Committee
- 4-H Exhibit Building Committee
- 4-H Small Animal Committee
- 4-H Horse Committee
- Glacier County 4-H Council
- Liberty County 4-H Council
- Pondera County 4-H Council
- Toole County 4-H Council

When an animal is donated back, the 4-H'er receives the original auction proceeds. The committee that the animal was donated to then resells the animal at market price and keeps the proceeds of the second sale.

## Thank you to our 2023 Buyers

### AUCTION BUYERS

- BALKO INC, CURT TAULE
- BEN TAYLOR INC.
- BHE MONTANA
- BIG SKY EQUIPMENT CO.
- BILLMANS HOME DÉCOR
- BILLMAN'S
- BLONDE FARMS
- BOBCAT ANGUS
- CHRISTIAENS MEATS
- CHS INC.
- CJF AG LLC
- COMMERCIAL LYNKS INC.
- CONNELLY ANGUS INC.
- CONRAD BUILDING CENTER
- CUT BANK AUTO BODY
- CUT BANK TIRE
- DIAMOND BOX LIVESTOCK
- DICK IRVIN INC.
- DRY FORK PLUMBING AND HEATING INC.
- DWAYNE & JAN IRVIN
- FIRST BANK OF MONTANA
- FIRST INTERSTATE BANK
- FIRST STATE BANK OF SHELBY
- FLESCH ANGUS
- FRASERS OIL
- FRETHEIM GRAIN
- FRONTLINE AG SOLUTIONS
- GLACIER ELECTRIC COOPERATIVE
- HOLDEN HEREFORDS
- I & T TRANSFER
- INDEPENDENCE BANK
- JOHNSON CATTLE CO
- RAMONA KINYON
- LARSEN PRODUCTION INC.
- LEAVITT GROUP INSURANCE
- LOHR FARM COMPANY
- MARIAS RIVER RANCHES
- MONTANA PRAIRIE RANCHES
- MONTANA STATE FUND
- MT AG
- NORMAN'S SPORT & WESTERN WEAR
- NORTHERN FORD
- RICHARD OLIVIER
- ROCKER S RANCH TRUCKING
- ROD SMITH TRUCKING INC.
- SEELEY LAKE AUTO PARTS
- SO-LO AIR
- STATE FARM
- STOCKMAN BANK OF CONRAD
- STOCKMAN BANK OF CUT BANK
- STOKES FENCING
- TORGERSON'S LLC
- TUMBLEWEED RANCH
- UP FRONT SOLUTIONS LLC
- WAHL FARMS
- WESTERN LIVESTOCK AUCTION
- WINDRIFT HILL INC.

### BUYBACK BUYERS

- BARB LARSEN
- CRYSTAL COOPER
- DAN SEVERSON
- ELI KNOBEL
- ERIC GAGNON
- JANET HAWKS
- JESSE FULBRIGHT
- JIM SMITH
- JULIE GAGNON
- LINDSAY BLOCH
- LORI STRATTON
- ROD CHRISTIAENS
- STEFANIE LEACH
- SUSAN VAN DESSEL

# Marias Fair 4-H Livestock Auction

Glacier, Toole, Liberty, and Pondera counties

**Saturday, July 20, 2024**

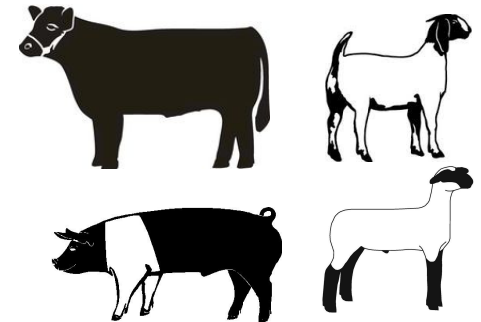
**1 p.m. - Pre-Sale Social  
& Registration**

**3 p.m. - Auction**

**Marias Fairgrounds**

**Seewald Barn, Shelby, MT**

You can also bid online via  
<https://jerrycollinsauctions.com/>



For questions regarding the 4-H Livestock sale, please contact:

- Jesse Fulbright, Liberty County Agent at [jlf@montana.edu](mailto:jlf@montana.edu) or 759-5625
- Kari Lewis, Glacier County Agent at [kari.lewis@montana.edu](mailto:kari.lewis@montana.edu) or 873-2239



## Welcome to the Fair!

The Marias Fair is the culmination of the year for many 4-H members and marketing their livestock project is the last step. Through 4-H livestock projects, members develop life skills of work ethic, responsibility, perseverance, and goal setting. Thank you for your support of our livestock sale, which provides our youth with the ability to begin livestock breeding projects and save money for a college education.

All 4-H youth are required to complete Quality Assurance training which teaches youth proper care and management, nutrition, selection, and proper animal health practices. These principles help ensure the buyers are provided with the highest quality product possible.

The sale order, including animal weights and ribbon placings, will be posted online at <http://mariasfair.msueextension.org/> and printed copies will be available Saturday at 1 p.m. at the Seewald Barn.

Buyers may also bid online and watch the sale stream live at [www.jerrycollinsauctions.com](http://www.jerrycollinsauctions.com). Please see the Buyer Guide for more details.



## Processing/Transport

The Marias Fair 4-H Livestock Committee will provide transportation of the livestock to the selected processors immediately following the sale. Beef will be processed at Christiaens Meats in Valier. Hogs, lambs, and goats will be processed at Vandevanter Meats in Columbia Falls. Processed beef can be picked up in Valier. Processed pork, lamb, and goat will return to the Marias Fair Exhibit Building parking lot for pickup in August (specific date will be coordinated with each buyer by Vandevanter Meats). If a buyer prefers to use a different processor, they will be responsible for transporting their purchased animal(s) on Sunday, July 21 to the processor of their choice. Any transportation by buyers needs to be coordinated through the 4-H Livestock Committee or MSU Extension agents.



*Do you want to support the 4-H Livestock Sale, but maybe you are not sure if you are able to use an entire animal? Remember, you can also purchase an animal with a group of family, friends, or a business, and then split the cost and the meat.*

## Processing

Processing fees are: Beef - \$0.95/lb. (hanging weight), Pork - \$1.25/lb (hanging weight) and curing pork is \$1.50/lb, Lambs/Goats - \$70. The harvest fee is \$175 for beef, \$70 for hog, and \$70 for lamb and goat. Buyers will be contacted by the processor for your desired cutting and wrapping instructions. To place cutting instructions or to inquire about your product, please contact Christiaens Meats at (406) 279-3624 or Vandevanter Meats at (406) 892-5643.

### Custom Cut Examples

*Actual pounds of retail cuts received will vary depending upon animal's weight, dressing percentage, animal's leanness, processing including bone-in vs. boneless cuts, percentage fat in ground product, etc.*

### Beef

- Sale Weight – 1,100 – 1,500 lbs.
- 2023 Avg. Price/lb.: \$7.39
- For a live weight of 1,300 lbs., about 450 – 550 pounds of processed retail cuts are expected.

### Swine

- Sale Weight – 220 to 300 lbs.
- 2023 Avg. Price/lb.: \$17.34
- For a live weight of 260 pounds, about 125 – 145 pounds of processed retail cuts product are expected.

### Lamb

- Sale Weight – 110 to 165 lbs.
- 2023 Avg. Price/lb.: \$21.56
- For a live weight of 130 pounds, about 45 – 50 pounds of processed retail cuts are expected.

### Goat

- Sale Weight – 70 to 110 lbs.
- 2023 Avg. Price/lb.: \$19.20
- For a live weight of 90 pounds, about 20 to 30 pounds of processed retail cuts are expected.